



435 Taughannock Blvd.  
 Ithaca, NY 14850  
 607-272-9227  
[Andy@sailithaca.com](mailto:Andy@sailithaca.com)  
<https://fingerlakesboatingcenter.com>

## 2021 Summer Slip and Service Rate Sheet

Customer Name \_\_\_\_\_ Email \_\_\_\_\_  
 Ph. # \_\_\_\_\_ Slip #/Location \_\_\_\_\_ Key Location/Combo \_\_\_\_\_

SUMMER SLIPS and LAND STORAGE – Summer 2021 √Estimate√  
 On Land: Trailered/Cradled Boat: no haul or launch \$40/ft\* \_\_\_\_\_  
 Inlet Golf Course – \$42/ft Dock, no electric/water. \$1,260 minimum; (not taxed) \_\_\_\_\_  
 Inlet Island – \$48.00/ft electric/water included or \$1,300 min. (not taxed) \_\_\_\_\_  
 All Boathouse Slips - \$2,100.00 includes electric and water.\*\* (not taxed) \_\_\_\_\_

Service Fees: - All Labor unless fixed price item: \$100.00/hour  
 Boat Haul/Launch (no storage): \$15.00/ft \_\_\_\_\_ ft x \$ 15.00/ft = \_\_\_\_\_  
 Mast Step: non-storage customer \$12.00/ boat ft; \$6.00/ft for storage customers (Spring Charge) \_\_\_\_\_  
 Boat in Sling scheduled \$5.00/ft/day; unsched \$ 11.00/ft/day \_\_\_\_\_ ft x \$ 5.00/ft x \_\_\_ day = \_\_\_\_\_  
 Power Wash \$7.00/ft (Included in fall storage contract); \_\_\_\_\_ ft x \$ 7.00/ft = \_\_\_\_\_  
 Acid Wash \$20.00/ft. \_\_\_\_\_ ft x \$ 20.00/ft = \_\_\_\_\_

Tuning the Rig – Time and materials \_\_\_\_\_  
 Battery Installation/Removal - \$30 (no charge if stored by FLBC) \_\_\_ Battery x \$30.00 \_\_\_\_\_  
 Spring Commissioning – time and material (no charge if winterized by FLBC) \_\_\_\_\_

Painting  
 Anti-fouling (scuff/paint): \$18.00/ft plus materials (approx. \$60-\$90/quart) \_\_\_\_\_  
 Barrier Coat: Approximately, depending on condition \$130/ft includes material; \_\_\_\_\_  
 Hull Painting (Awl Grip or alternative) and mast powder coating – call for consult. \_\_\_\_\_

Engine Work: Labor Rate is \$100.00/hour  
 Outboard Servicing: time and material basis \_\_\_\_\_  
 Full Service Outdrive \_\_\_ Alpha Drive \$45+ materials; \_\_\_ Bravo Drive \$55+materials \_\_\_\_\_  
 Change Oil and Filter Time and Materials @ \$100.00/hr \_\_\_\_\_  
 To or From Treman: \$100.00. To or From IYC \$140. T & M if motor failure \_\_\_\_\_

	Sub Total	
As applicable	8% Tax	
	Total	

**\$25/charge for boats not picked up within 8 hours of being notified of completion of launch or repair.**  
All charges are due before boat is returned to customer. 2%/month charged thereafter.  
Pick-up/Delivery: We do not provide a regular towing service. Tows will be on a time and material basis when available.

**Special Notes**  
**ALL BOATS IN OUR CUSTODY MUST HAVE PROOF OF CURRENT INSURANCE (\$300,000 COVERAGE MIN.)**  
 \*Boats not launched by June 15<sup>th</sup> will be charged retroactively to April 15<sup>th</sup> at the pro rata trailered boat rate and cradles and trailers are stored free for the summer only for winter storage customers.  
 \*\* FLBC reserves the option to charge for electric/water usage for heavy demand due to refrigeration, AC or heating.  
 \*\*\* No slip may be sub-leased or rented to any other user without prior written consent of FLBC management.

*Please note that all bills must be paid before Spring launch and no slip may be occupied until payment for that slip is made in full. Additionally, service charges are due when the service is done and before the boat may be picked up. Service work of any type may require an estimated payment ahead of time or a credit card on file with us.*